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China Telecom Corporation Limited

中国电信股份有限公司

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 728)

KEY FINANCIAL AND PERFORMANCE INDICATORS FOR THE FIRST QUARTER OF 2015

The Company's operation was on track as planned for the first quarter of 2015. The pilot programme of replacing business tax with value-added tax (the "VAT Reform") was extended to cover the telecommunications industry since 1 June 2014, leading to negative impact on the Group's revenues and profit to a certain extent. Meanwhile, in alignment with the implementation of the VAT Reform, the Group optimised the development and marketing models to further reinforce the control over marketing initiatives and enhance the efficiency of resources utilization, which impacted revenues to a certain extent. As the VAT Reform and the stringent control over marketing initiatives did not affect the same period of last year, both service revenues and the profit attributable to equity holders of the Company for the first quarter of 2015 decreased over the same period of last year, but increased from the third quarter and the fourth quarter of last year.

The unaudited financial data of the Group for the first quarter of 2015

- Operating revenues were RMB81,453 million, representing a decrease of 2.1% over the same period of last year
- Service revenues were RMB72,704 million, representing a decrease of 0.4% over the same period of last year
- EBITDA was RMB24,525 million, representing a decrease of 2.2% over the same period of last year
- Profit attributable to equity holders of the Company was RMB5,046 million, representing a decrease of 9.0% over the same period of last year

In order to further enhance the transparency of the Group and to enable shareholders, investors and the general public to better appraise the operational performance of the Group, the board of directors (the "Board") of China Telecom Corporation Limited (the "Company", together with its subsidiaries, the "Group") announces certain selected unaudited key financial and performance indicators of the Group for the first quarter of 2015.

Financial Data (Extracted from financial records prepared in accordance with International Financial Reporting Standards)

	For the period from 1 January 2015 to 31 March 2015 (RMB million)	For the period from 1 January 2014 to 31 March 2014 (RMB million)	Increase/ (Decrease)
Operating revenues	81,453	83,184	(2.1%)
Service revenues (note 1)	72,704	73,000	(0.4%)
Operating expenses			
Depreciation and amortisation	(16,740)	(16,363)	2.3%
Network operations and support	(18,082)	(14,092)	28.3%
Selling, general and administrative	(12,136)	(18,507)	(34.4%)
Personnel expenses	(15,162)	(12,994)	16.7%
Other operating expenses	(11,548)	(12,506)	(7.7%)
Total operating expenses	(73,668)	(74,462)	(1.1%)
Operating profit	7,785	8,722	(10.7%)
Finance costs and others	(1,134)	(1,391)	(18.5%)
Profit before taxation	6,651	7,331	(9.3%)
Income tax	(1,596)	(1,762)	(9.4%)
Profit for the quarter	5,055	5,569	(9.2%)
Profit attributable to:			
Equity holders of the Company	5,046	5,547	(9.0%)
Non-controlling interests	9	22	(59.1%)
	As at 31 March 2015 (RMB million)	As at 31 December 2014 (RMB million)	
Total Assets	568,085	561,274	1.2%
Total Liabilities	(272,459)	(271,166)	0.5%
Total Equity	295,626	290,108	1.9%

Note 1: Service revenues were calculated based on operating revenues minus sales of mobile terminals (first quarter of 2015: RMB7,721 million; first quarter of 2014: RMB9,038 million), sales of wireline equipment and other non-service revenues (first quarter of 2015: total RMB1,028 million; first quarter of 2014: total RMB1,146 million)

Business Data

	As at 31 March 2015/ For the period from 1 January 2015 to 31 March 2015	As at 31 December 2014/ For the period from 1 October 2014 to 31 December 2014	As at 30 September 2014/ For the period from 1 July 2014 to 30 September 2014
Mobile Subscribers (Million)	188.82	185.62	181.57
of which 3G/4G Subscribers (Million)	124.85	118.63	112.51
Net Add of Mobile Subscribers (Million)	3.20	4.05	1.33
of which Net Add of 3G/4G Subscribers (Million)	6.22	6.12	5.27
3G/4G Handset Data Traffic (KTB)	94.0	77.9	68.5
Mobile Voice Usage (Billion Minutes)	158.38	166.83	168.33
Wireline Broadband Subscribers (Million)	108.30	106.95	105.71
Net Add of Wireline Broadband Subscribers (Million)	1.35	1.24	1.58
Local Access Lines in Service (Million)	141.41	143.56	146.31
including: Household (Million)	89.41	90.87	92.65
Government & Enterprise (Million)	40.82	40.88	40.71
Public Telephone (Million)	11.18	11.41	11.59
Wireless Local Access (Million)	-	0.40	1.36
Net Decrease of Local Access Lines in Service (Million)	(2.15)	(2.75)	(2.91)
Wireline Local Voice Usage (Billion Pulses)	27.50	31.30	33.41
Wireline Long Distance Usage (Billion Minutes)	6.75	7.55	7.68

For the first quarter of 2015, the number of mobile subscribers of the Group reached approximately 189 million, representing a cumulative net addition of 3.20 million. Of which the number of 3G/4G subscribers reached approximately 125 million, representing a cumulative net addition of 6.22 million. The number of 4G terminal users for the first quarter reached 16.75 million, representing a cumulative net addition of 9.67 million. The Group was granted the permit to operate the LTE/4G digital cellular mobile service (LTE FDD) in February this year. The Group will firmly seize the 4G development opportunities, striving to promote the robust development of 4G mobile subscribers and mobile business. Facing the challenges from the new Internet technology and the intensified mobile substitution, the number of local access lines in service of the Group declined by 2.15 million in the first quarter. Services like Internet access and data services continued its robust growth momentum, which effectively offset the impact of decline in the wireline voice services. The wireline broadband subscribers reached 108 million, representing a net addition of 1.35 million. The fundamentals of the overall wireline services continued to remain stable and the revenues from wireline services remained steady with slight increase.

The Company's operation was on track as planned for the first quarter of 2015. The pilot programme of replacing business tax with value-added tax was extended to cover the telecommunications industry since 1 June 2014, leading to negative impact on the Group's revenues and profit to a certain extent. Meanwhile, in alignment with the implementation of the VAT Reform, the Group optimised the development and marketing models to further reinforce the control over marketing initiatives and enhance the efficiency of resources utilization, which impacted revenues to a certain extent. As the VAT Reform and the stringent control over marketing initiatives did not affect the same period of last year, both service revenues and the profit attributable to equity holders of the Company for the first quarter of 2015 decreased over the same period of last year, but increased from the third quarter and the fourth quarter of last year. For the first quarter of 2015, the operating revenues of the Group were RMB81,453 million, representing a decrease of 2.1% over the same period of last year. Of which the service revenues were RMB72,704 million, a decrease of 0.4% over the same period of last year. The

average mobile service revenue per user per month (ARPU) in the first quarter was stable with slight decrease as compared to that for the full year of last year. During the period, the Group appropriately strengthened the initiatives in network operation so as to create the competitive edges for the synergistic development of 3G and 4G, wireline broadband and wireless broadband. In addition, operating rentals had increased. As a result, the network operations and support expenses for the first quarter of 2015 increased by 28.3% over the same period of last year. In the first quarter of 2015, the selling, general and administrative expenses of the Group significantly reduced by 34.4% over the same period of last year mainly benefitting from the optimisation in the Group's development and marketing models to further reinforce the control over marketing initiatives and enhance the efficiency of resources utilisation. The personnel expenses for the first quarter of 2015 increased by 16.7% over the same period of last year mainly attributable to the increase in performance-linked remuneration for frontline employees as a result of the solid growth in operating results excluding the impact of the VAT Reform. Meanwhile, as a result of the corresponding decrease in the costs of mobile terminals sold in line with the decrease in sales of mobile terminals during the period, other operating expenses decreased by 7.7% over the same period of last year. During the period, finance costs and others decreased by 18.5% over the same period of last year mainly due to the decrease in the interest rates from 6.25% in 2014 to 5.11% in 2015 on the outstanding amount of the deferred payment of the mobile network acquisition by the Group (the interest rate was specified in the agreement to be set at a 5 basis points premium to the yield of the 5-year super AAA rated Medium Term Notes on an annual basis). The profit attributable to equity holders of the Company was RMB5,046 million, representing a decrease of 9.0% over the same period of last year. EBITDA was RMB24,525 million, a decrease of 2.2% over the same period of last year. EBITDA margin (EBITDA divided by the service revenues) was 33.7 %.

Following the issuance of LTE FDD licence, the Group will seize the crucial opportunities from the issuance of 4G licence and the sharing of tower resources. The Group will increase initiatives, fully leverage the competitive edges in LTE hybrid network and promote the synergistic development of 3G and 4G, wireline broadband and wireless broadband in full strengths so as to promote the profitable scale development of the business. The Group will proactively promote the comprehensive in-depth reform, accelerate the transformation of the operation and management models to further stimulate the corporate vitality. The Group will speed up the Internet-oriented transformation, fully leveraging the corporate's existing strengths and engaging in open cooperation and strengthening the competitive advantages of the ecosystem to enhance the differentiated operational capabilities. The Group will rapidly establish a new China Telecom so as to create values for shareholders.

The Board wishes to remind investors that the above financial and business data are based on the Group's unaudited management accounts. Investors are cautioned not to unduly rely on such data.

In the meantime, investors are advised to exercise caution in dealing in the securities of the Company.

By Order of the Board
China Telecom Corporation Limited
Wang Xiaochu
Chairman and Chief Executive Officer

Beijing, PRC, 28 April 2015

FORWARD-LOOKING STATEMENTS

Certain statements contained in this announcement may be viewed as “forward-looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 (as amended) and Section 21E of the U.S. Securities Exchange Act of 1934 (as amended). Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. In addition, we do not intend to update these forward-looking statements. Further information regarding these risks, uncertainties and other factors is included in the Company’s most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the “SEC”) and in the Company’s other filings with the SEC.

As at the date of this announcement, the Board of Directors of the Company consists of Mr. Wang Xiaochu as the chairman and chief executive officer, Mr. Yang Jie as the president and chief operating officer, Mr. Zhang Jiping, Mr. Yang Xiaowei, Mr. Sun Kangmin and Mr. Ke Ruiwen as the executive vice presidents, Mr. Zhu Wei as the non-executive director, Mr. Tse Hau Yin, Aloysius, Madam Cha May Lung, Laura, Mr. Xu Erming and Madam Wang Hsuehming as the independent non-executive directors.